

**REQUEST FOR EXPRESSION OF INTEREST
FROM
APPLICANTS FOR SUPPLY OF BARGES FOR DEVELOPMENT OF LOGISTICS
AND CARGO OPERATION IN NW-1**

Inland Waterways Authority of India (IWAI) invites 'Expression of Interest from Indian and overseas shipbuilders/companies for Supply of self-propelled barges / vessels to facilitate movement of cargoes in NW-1. Companies engaged in the business of shipping, ship building, port operations, logistics, vessel leasing/ chartering firms and infrastructure development are eligible to submit their proposal.

Background

Inland Waterways Authority of India (IWAI) is a statutory body under Ministry of Shipping, Government of India. IWAI was set up in 1986 for regulation and development of Inland Waterways for the purposes of shipping and navigation. IWAI is primarily responsible for development, maintenance and regulation of Inland Water Transport (IWT) in the country and specifically National Waterways (NW).

National Waterway -1 (NW-1) on the Allahabad-Haldia stretch of Ganga-Bhagirathi-Hooghly river system of 1,620 km in length is a waterway of national significance passing through the States of West Bengal, Jharkhand, Bihar and Uttar Pradesh. It potentially serves the major cities of Haldia, Howrah, Kolkata, Bhagalpur, Patna, Ghazipur, Varanasi and Allahabad, their industrial hinterlands, and several industries located along the Ganga Basin.

There is strong demand for capacity augmentation for transport on NW-1, especially for dry/ bulk and bagged cargoes. This includes demand from the thermal power plants, cement companies, fertilizer companies, oil companies, the Food Corporation of India and others for coal, fly-ash, cement and clinker, stone chips, edible oils, petroleum products and food grains.

Objective

The objective of this EoI is to seek participation from prospective firms for supply of shallow draft self-propelled barges/vessels. Experienced shipbuilders having ready available proven design and who can also construct and deliver the shallow draft high carrying capacity barges

within 6 months or less, firms either owning the barges or can make available such barges on lease/ bare boat chartering may participate in the EOI. IWAI shall act as facilitator between the barge/supplier and barge operator so as to enable movement of cargo in NW-1.

Scope of Work and Implementation Modal

IWAI plans to develop this cargo operation through the following proposed implementation model:

1. Supply of self-propelled barges: Barges shall be supplied by either of the following firms:
 - Shipbuilding companies/Firms that can construct barges for a draft of 1.5m to 1.8m with barge capacity of 800 ton to 1500 tons.
 - Firms that have barges of capacity of 800 ton to 1500 tons available for a draft of 1.5m to 1.8m and are interested in the said EOI.
 - Firms that can ensure availability of barges for operation of NW1
2. The inland barges supplied (domestic/international) shall be operated by barge operators to transport cargo on NW-1. IWAI shall only facilitate in providing barges to the barge operators.
3. The barge suppliers shall make available the barges of Capacity 800 ton to 1500 tons for a draft of 1.5m to 1.8m within 6 months or lesser period from the date of download of this EOI.

Submission

In view of the above model of implementation, the Applicants are requested to submit their expression of interest. Interested participants are required to submit their Expression of Interest in writing, indicating the following

1. Name of the Company with details of business and achievements of last 3 years.
2. Brief outline of the technical parameters of the proposition including Implementation plan.
3. Suggested or proposed mode for supply of barges/vessels operation with understanding on financials and terms and conditions applicable.
4. Number of barges proposed to be supplied with their technical specifications and the time of delivery.

5. Terms and conditions for supply of barges or for leasing their barge/vessel.
6. Propose a financial model for the supply of barges/vessels for operation between Varanasi and Haldia stretch on NW-1.

IWAI shall facilitate and shall provide support for the implementation based on the response to the EoI and feedback from the participating firms.

The interested parties are requested to submit their proposal furnishing the above details latest by 18:00 hrs on 11th of July 2016 in an envelope duly super scribed

‘SUPPLY OF BARGES FOR DEVELOPMENT OF LOGISTICS AND CARGO OPERATION IN NW-1.’

To:

Director (Marine)

Inland Waterways Authority of India

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Disclaimer

1. This EoI document is neither an agreement nor an offer by the Inland Waterways Authority of India (IWAI) to the prospective Applicants or any other person. The purpose of this EoI is to provide information to the interested parties that may be useful to them for making barges available to barge operators for augmentation of fleet to operate in NW-1.
2. IWAI does not make any representation or warranty as to the accuracy, reliability or completeness of the information in this EoI document and it is not possible for IWAI to consider particular needs of each party who reads or uses this EoI document. Each prospective Applicant should conduct its own investigations and analysis and check the accuracy, reliability and completeness of the information provided in this EOI document and obtains independent advice from appropriate sources.
3. IWAI will not be responsible for any delay in receiving the Bids. The issue of this EOI does not imply that IWAI is bound to select an Applicant or to appoint the Successful Applicant, as the case may be, for development, maintenance and operation of inland waterways infrastructure and IWAI reserves the right to accept / reject any or all of Bids submitted in response to this EOI document at any stage without assigning any reasons whatsoever. IWAI also reserves the right to withhold or withdraw the process at any stage with intimation to all who submitted the EOI Application.
4. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. IWAI accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.
5. IWAI reserves the right to change / modify / amend any or all provisions of this EOI document. Such revisions to the EOI / amended EOI will be made available on the website of IWAI.